

## Southgate firms are honored

Jamison Industries of Southgate, a company involved in the Downriver Community Conference's Venture Center "Incubator" Program, has been awarded a U.S. government contract by the Warren Automotive Tank

Command. "The contract is for a threaded stud," owner Gene Jamison said. "The dollar amount is quite small—in the neighborhood of \$1000 for the entire contract—but it certainly is a step in the right direction.

"I would never have known about the need for this item, let alone how to go through the bid process, if it had not been for the fact that I, as a new start-up business, was accepted into the DCC's Venture Center Program and was able to secure the

help of John Chichester in the federal procurement section of the DCC's Economic Development Center."

The conference offers new ventures, in addition to economical rental space, a wide assortment of free or "at cost" services to assist them in surviving those early years of development.

The DCC staff is available to provide assistance not only in federal procurement, but also in counseling and employee selection and training. The con-

ference's Small Business Center can help secure financing and assist in business planning.

Bill Cheff, small business manager, said "We have 32,000 square feet of space to lease out to new business ventures and we are currently accepting applications." He added that more information is available by phoning the DCC at 281-0700, Ext. 171 or 196.

The small Business Center is operated under a cooperative agreement with the U.S. Small Business Administration.